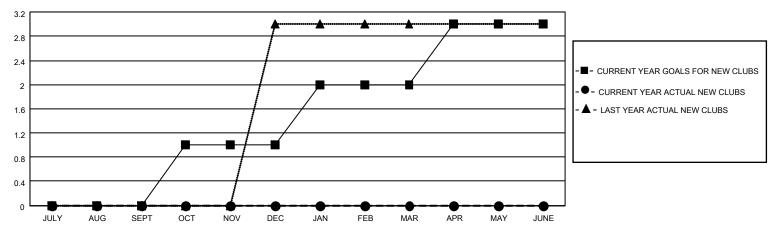
MONTHLY MEMBERSHIP PROGRESS REPORT

LOCATION CALIFORNIA

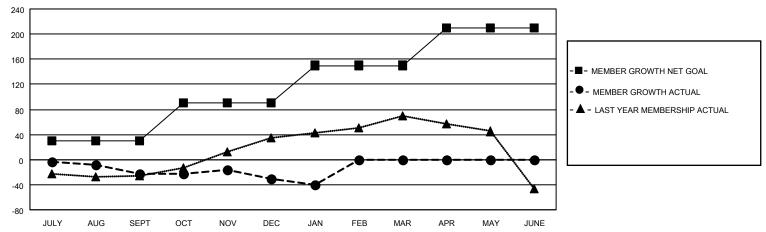
District 4 L3

| Clubs | | | | Members | | | | |
|---------------|---------------|-------------|---------------|-----------------------|-------------------------|-------------------------|--|--|
| | RESULTS FOR | R 2020-2021 | | RESULTS FOR 2020-2021 | | | | |
| QUARTER | NEW CLUB GOAL | NEW CLUBS | DROPPED CLUBS | QUARTER MEM | MBER GROWTH NET GOAL | MEMBER GROWTH ACTUAL | DROPPED MEMBERS ACTUAL (including transfers) | |
| JULY/AUG/SEPT | 0 | 0 | 0 | JULY/AUG/SEPT | 30 | 37 | 52 | |
| OCT/NOV/DEC | 1 | 0 | 0 | OCT/NOV/DEC | 60 | 48 | 56 | |
| JAN/FEB/MAR | 1 | 0 | 0 | JAN/FEB/MAR | 60 | 4 | 14 | |
| APR/MAY/JUNE | 1 | 0 | 0 | APR/MAY/JUNE | 60 | 0 | 0 | |

GOALS AND ACTUAL NEW CLUBS CUMULATIVE



GOALS AND ACTUAL MEMBERS CUMULATIVE



| DROPPED CLUBS: 0 | | 20 CLUBS OF 62 ADDED 1 OR MORE NEW MEMBERS | GENDER DISTRIBUTION MALE 637 (53.00%) | | |
|------------------|-----|---|--|--------------|-----|
| DROPPED MEMBERS | | | FEMALE | 565 (47.00%) | |
| DECEASED | 10 | CLICK HERE FOR CUMULATIVE | TOTAL FAMILY UNIT MEMBERS | | 310 |
| CLUB CANCELLED | 0 | MEMBERSHIP DATA | FAMILY MEMBERS BAYING HALF | | 167 |
| OTHER 112 | | | FAMILY MEMBERS PAYING HALF | | 107 |
| TOTAL | 122 | | | | |

Results as of: 1/31/2021